

# Customer Success

## Wallem Group

“Because the BlackBerry solution and Tenet’s cDir are designed to be so flexible, we haven’t just deployed an application, we’ve enhanced our infrastructure. Which will mean that we can deploy access to other directories - it’s really just the tip of the iceberg.”

- Patrick Slesinger, Director and CIO, Wallem Innovative Solutions

**Company:** Wallem Group headquartered in Hong Kong is a diversified maritime group that acts as a ship manager, port agent, ship broker and maritime IT and business process consultant in approximately 25 countries around the world.

**Industry:** Transportation

**Region:** Global

**Company Size:** Large Enterprise  
- 8,500 employees

**Email Environment:** Novell® GroupWise®

**Type of Solution:** Remote Document Access

**BlackBerry® Alliance Partner:** cDir (Compact Mobile Directory Browser) by Tenet Computer Group Inc.

### Challenge

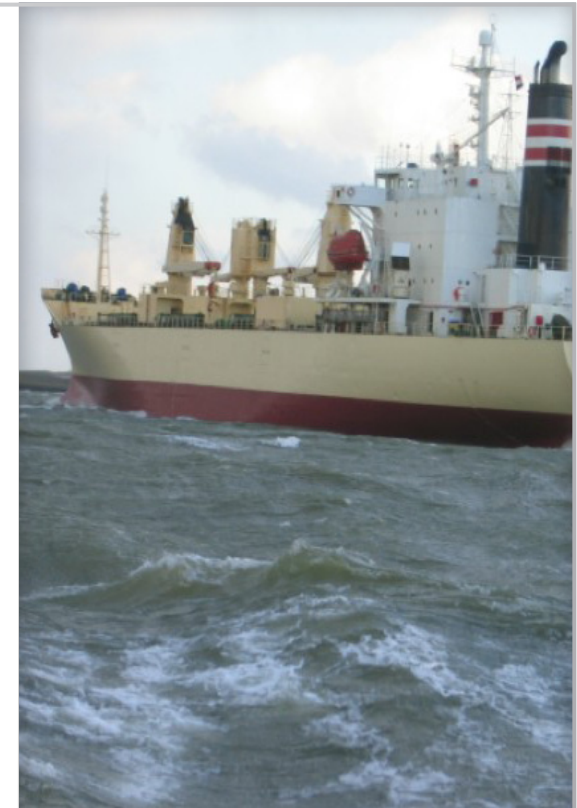
Wallem employees are distributed all over the map; many work on ships in the ocean. Making sure users had access to company directories, which are essential repositories for business information was not easy. Since they had to use laptops, many users complained they couldn’t get information when they needed it.

### Solution

Wallem decided to securely share their corporate directories in a highly secure manner with mobile employees by using mobile technology and an application created by Tenet Computer Group Inc. cDir on BlackBerry® smartphones that is designed to help users look up information from company directories.

### Wallem’s Results

- Extends corporate data to the field
- Flexible administrative features offer IT control
- Rapid, highly secure access to remote users
- Ability to display up-to-the-minute, critical information on mobile devices linking directly to authoritative data sources



 **BlackBerry®**

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